

TYPE OF PLAN	MAY BE RIGHT FOR YOUR COMPANY IF YOU....	ADVANTAGES	DEADLINES FOR SETUP AND CONTRIBUTIONS	ANNUAL CONTRIBUTIONS
SEP IRA Plan	<ul style="list-style-type: none"> • Want annual contributions to be flexible • Want Ease of administration • Are self-employed or have few employees 	<ul style="list-style-type: none"> • You can vary or skip contributions in any given year • No additional tax filing is required • You can reward employees based on a percentage of their compensation 	<ul style="list-style-type: none"> • Plan must be established and funded by your tax filing deadline, including any extensions 	<ul style="list-style-type: none"> • You can contribute up to 100% of eligible compensation* • You can deduct 25% of eligible compensation* or \$45,000, whichever is less for 2007
SIMPLE IRA Plan	<ul style="list-style-type: none"> • Have 100 or fewer employees • Have employees who want to make contributions to help fund their own retirement • Want Ease of Administration 	<ul style="list-style-type: none"> • Employees can choose to participate • Employees who choose to contribute enjoy tax-deferred growth potential and reduced current income taxes • No additional tax filing is required 	<ul style="list-style-type: none"> • Plan must be established by October 1 of first year and operated on calendar year basis thereafter • Employer contributions must be funded by your tax filing deadline, including any extensions • Employee contributions must be made no later than 30 days after the end of the month in which they were withheld from the employee's pay 	<ul style="list-style-type: none"> • Maximum employee contribution is 100% of salary or \$10,000, whichever is less for 2007 • Additional catch-up contribution of \$2,500 is allowed for employees age 50 and older • You can either make a dollar-for-dollar match up to 3% of compensation only for employees who defer, or contribute 2% of eligible compensation* for all eligible employees
Profit Sharing Plan	<ul style="list-style-type: none"> • Want flexible contributions each year • Want flexibility in choosing plan design and features 	<ul style="list-style-type: none"> • You can vary or skip contributions in any given year • You can provide different levels of benefits to different classifications of employees • You can establish vesting requirements to reward long-term employees 	<ul style="list-style-type: none"> • Plan must be established by your fiscal year-end and funded by your tax filing deadline, including any extensions 	<ul style="list-style-type: none"> • You can contribute up to 100% of eligible compensation* • You can deduct 25% of eligible compensation* or \$45,000, whichever is less for 2007
Keogh Plans (aka HR-10 plans)	<ul style="list-style-type: none"> • Are an owner-employee • Are 10% partner • Are self-employed 	<ul style="list-style-type: none"> • Contributions and earnings are tax deferred • Administrative costs are minimal for small plans, especially for those covering only one self-employed individual 	<ul style="list-style-type: none"> • Plan must be established by your fiscal year-end and funded by your tax filing deadline, including any extensions 	<ul style="list-style-type: none"> • If defined-contribution: 25% of net income (20% of gross) • If defined-benefit, minimum funding standard applies

401(k) Plan	<ul style="list-style-type: none"> • Have employees who want to make contributions to help fund their own retirement • Want flexibility in choosing plan design features 	<ul style="list-style-type: none"> • Eligible employees can choose whether to participate • Participating employees enjoy tax-deferred growth potential and reduced current income taxes • You can choose to encourage participation by matching employee deferrals with employer contributions • You can establish eligibility and vesting requirements to reward long-term employees 	<ul style="list-style-type: none"> • Plan must be established by your fiscal year-end • Employer matching contributions must be funded by your tax filing deadline, including any extensions • Employee contributions must be made as soon as administratively feasible after the end of the month in which they were withheld from the employee's pay 	<ul style="list-style-type: none"> • Maximum employee contribution is 100% of salary or \$15,500 whichever is less, for 2007 • Additional catch-up contributions of \$5,000 are allowed for employees age 50 and older • Employer matching contributions are optional, and may be discretionary from year to year
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*Maximum compensation on which contributions can be based is \$225,000. Effective contribution maximum for sole proprietors is 20% of compensation (defined as earned income)